

Custom Truck OEM Year to Year Tracking Report for GMC Truck

(Calendar Year 1999 vs 1998 by Advertiser)

	YR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
<u>Alliance Parts & Services</u>														
Pgs	98	7.00	8.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16.00
Dol	98	68,935	80,965	12,030	0	0	0	0	0	0	0	0	0	\$ 161,930
<u>Bering Truck Corporation</u>														
Pgs	99	2.00	3.00	12.00	9.00	7.00	6.00	8.00	6.00	3.00	6.00	6.00	5.00	73.00
Dol	99	24,990	28,765	101,395	80,635	58,775	53,385	72,090	45,935	18,900	50,905	44,090	38,515	\$ 618,380
Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8.00	6.00	4.00	0.00	18.00
Dol	98	0	0	0	0	0	0	0	0	84,745	57,515	42,145	0	\$ 184,405
<u>Chevrolet Medium Duty</u>														
Pgs	99	0.00	9.00	25.00	6.00	4.00	10.00	9.00	4.00	19.00	26.00	9.00	11.00	132.00
Dol	99	0	75,365	237,393	69,385	18,705	55,380	80,249	17,825	157,161	196,374	78,492	82,420	\$ 1,068,749
Pgs	98	6.00	16.00	9.00	15.00	13.00	11.00	6.00	14.00	0.00	8.00	9.00	19.00	126.00
Dol	98	72,730	113,419	73,154	121,280	85,199	76,540	71,100	83,719	0	68,055	63,239	144,354	\$ 972,789
<u>Chevrolet Truck</u>														
Pgs	99	8.00	16.00	14.00	13.00	14.00	13.00	7.00	11.00	17.00	15.00	11.00	9.00	148.00
Dol	99	94,130	130,874	236,780	254,292	217,545	256,757	94,080	189,502	188,795	212,597	126,105	134,130	\$ 2,135,587
Pgs	98	9.00	10.00	12.00	14.00	17.00	14.00	8.00	7.00	6.00	16.00	10.00	10.00	133.00
Dol	98	106,535	95,617	133,725	202,782	343,305	267,692	105,645	237,235	99,460	324,275	153,343	96,427	\$ 2,166,041
<u>Chrysler</u>														
Pgs	98	0.00	0.00	0.00	0.00	2.00	2.00	1.00	1.00	1.00	4.00	2.00	3.00	16.00
Dol	98	0	0	0	0	10,920	10,920	12,990	11,450	11,450	29,945	14,685	26,710	\$ 129,070
<u>Chrysler Financial</u>														
Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	0.00	1.00
Dol	99	0	0	0	0	0	0	0	13,615	0	0	0	0	\$ 13,615
Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	1.00	2.00
Dol	98	0	0	0	0	0	0	0	0	0	0	12,990	12,990	\$ 25,980
<u>DaimlerChrysler</u>														
Pgs	99	1.00	1.00	1.00	0.00	0.00	0.00	6.00	1.00	0.00	3.00	6.00	3.00	22.00
Dol	99	3,485	13,615	2,270	0	0	0	33,885	11,900	0	26,715	22,888	21,200	\$ 135,958
<u>Dodge Truck</u>														
Pgs	99	4.00	2.00	6.00	7.00	9.00	4.00	4.00	4.00	8.00	7.00	3.00	7.00	65.00
Dol	99	52,925	22,105	131,977	82,385	150,544	40,122	36,302	7,920	22,068	75,142	36,150	114,957	\$ 772,597
Pgs	98	3.00	10.00	7.00	10.00	12.00	10.00	14.00	12.00	14.00	12.00	13.00	12.00	129.00
Dol	98	34,240	241,497	78,767	105,219	197,147	101,479	201,529	127,054	281,912	187,164	223,487	186,969	\$ 1,966,464
<u>Ford Commercial Credit</u>														
Pgs	99	0.00	0.00	1.00	2.00	0.00	0.00	1.00	0.00	1.00	3.00	1.00	0.00	9.00
Dol	99	0	0	12,390	26,005	0	0	13,615	0	12,390	31,010	5,575	0	\$ 100,985
Pgs	98	0.00	0.00	2.00	0.00	0.00	1.00	0.00	0.00	2.00	2.00	1.00	0.00	9.00
Dol	98	0	0	22,018	0	0	5,575	12,990	0	17,965	18,565	5,575	0	\$ 82,688



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		YR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL		
Alliance Parts & Services																	
Truck Parts & Service		Pgs	98	7.00	8.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16.00	
		Dol	98	68,935	80,965	12,030	0	0	0	0	0	0	0	0	\$	161,930	
Bering Truck Corporation																	
Class 3/4/5 Truck		Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	5.00	5.00	3.00	2.00	5.00	4.00	24.00	
		Dol	99	0	0	0	0	0	44,480	37,400	18,900	21,365	38,090	32,515	\$	192,750	
Class 6/7 Truck		Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	1.00		
		Dol	99	0	0	0	0	0	0	0	0	12,390	0	0	\$	12,390	
Class 8 Truck		Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	1.00	1.00	5.00		
		Dol	99	0	0	0	0	0	0	0	0	17,150	6,000	6,000	\$	29,150	
Mixed Truck Classes		Pgs	99	2.00	3.00	12.00	9.00	7.00	6.00	3.00	1.00	0.00	0.00	0.00	0.00	43.00	
		Dol	99	24,990	28,765	101,395	80,635	58,775	53,385	27,610	8,535	0	0	0	\$	384,090	
		Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8.00	6.00	4.00	0.00	18.00	
		Dol	98	0	0	0	0	0	0	0	0	84,745	57,515	42,145	\$	184,405	
Chevrolet Medium Duty																	
Class 3/4/5 Truck		Pgs	99	0.00	0.00	1.00	0.00	1.00	1.00	1.00	0.00	3.00	0.00	1.00	3.00	11.00	
		Dol	99	0	0	3,752	0	2,920	6,485	2,920	0	15,190	0	10,770	20,555	\$	62,592
		Pgs	98	0.00	0.00	1.00	1.00	1.00	1.00	0.00	1.00	0.00	2.00	1.00	1.00	9.00	
		Dol	98	0	0	2,785	6,295	2,785	6,295	0	6,295	0	10,810	2,785	6,295	\$	44,345
Class 6/7 Truck		Pgs	99	0.00	0.00	18.00	6.00	0.00	6.00	4.00	2.00	13.00	15.00	6.00	4.00	74.00	
		Dol	99	0	0	181,691	69,385	0	40,925	29,109	7,030	111,056	101,839	62,672	31,065	\$	634,772
		Pgs	98	4.00	10.00	8.00	12.00	10.00	4.00	4.00	6.00	0.00	4.00	6.00	14.00	82.00	
		Dol	98	46,750	69,979	70,369	109,415	56,434	12,600	45,120	49,944	0	31,265	54,884	110,259	\$	657,019
Mixed Truck Classes		Pgs	99	0.00	9.00	6.00	0.00	3.00	3.00	4.00	2.00	3.00	11.00	2.00	4.00	47.00	
		Dol	99	0	75,365	51,950	0	15,785	7,970	48,220	10,795	30,915	94,535	5,050	30,800	\$	371,385
		Pgs	98	2.00	6.00	0.00	2.00	2.00	2.00	7.00	0.00	2.00	2.00	4.00	4.00	35.00	
		Dol	98	25,980	43,440	0	5,570	25,980	57,645	25,980	27,480	0	25,980	5,570	27,800	\$	271,425
Chevrolet Truck																	
Class 1/2 Truck		Pgs	99	4.00	15.00	8.00	12.00	10.00	11.00	6.00	8.00	12.00	12.00	9.00	7.00	114.00	
		Dol	99	46,275	125,747	161,635	249,165	170,850	238,885	78,865	158,460	130,535	181,970	97,755	116,258	\$	1,756,400
		Pgs	98	5.00	8.00	9.00	10.00	12.00	9.00	8.00	7.00	6.00	14.00	10.00	7.00	105.00	
		Dol	98	62,390	73,390	108,725	165,620	286,815	218,775	105,645	237,235	99,460	305,130	153,343	64,280	\$	1,880,808
Class 3/4/5 Truck		Pgs	99	4.00	1.00	6.00	1.00	4.00	2.00	1.00	3.00	5.00	3.00	2.00	2.00	34.00	
		Dol	99	47,855	5,127	75,145	5,127	46,695	17,872	15,215	31,042	58,260	30,627	28,350	17,872	\$	379,187
		Pgs	98	4.00	2.00	3.00	4.00	5.00	5.00	0.00	0.00	0.00	2.00	0.00	3.00	28.00	
		Dol	98	44,145	22,227	25,000	37,162	56,490	48,917	0	0	0	19,145	0	32,147	\$	285,233



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		YR	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL
Chevrolet Medium Duty															
Class 3/4/5 Truck															
Food Logistics	Pgs	99	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	2.00	0.00	0.00	1.00	4.00
	Dol	99	0	0	0	0	0	6,485	0	0	11,475	0	0	6,485	\$ 24,445
	Pgs	98	0.00	0.00	0.00	1.00	0.00	1.00	0.00	1.00	0.00	1.00	0.00	1.00	5.00
	Dol	98	0	0	0	6,295	0	6,295	0	6,295	0	6,295	0	6,295	\$ 31,475
Grocery Distribution	Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	0.00	1.00
	Dol	99	0	0	0	0	0	0	0	0	3,715	0	0	0	\$ 3,715
	Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	0.00	1.00
	Dol	98	0	0	0	0	0	0	0	0	0	4,515	0	0	\$ 4,515
Logistics M&D Report	Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	1.00
	Dol	99	0	0	0	0	0	0	0	0	0	0	10,770	0	\$ 10,770
Refrigerated Transporter	Pgs	99	0.00	0.00	0.00	0.00	1.00	0.00	1.00	0.00	0.00	0.00	0.00	1.00	3.00
	Dol	99	0	0	0	0	2,920	0	2,920	0	0	0	0	2,920	\$ 8,760
	Pgs	98	0.00	0.00	1.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	3.00
	Dol	98	0	0	2,785	0	2,785	0	0	0	0	0	2,785	0	\$ 8,355
Tow Times	Pgs	99	0.00	0.00	1.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00
	Dol	99	0	0	3,752	0	0	0	0	0	0	0	0	0	\$ 3,752
Transportation&Distribution	Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1.00	1.00
	Dol	99	0	0	0	0	0	0	0	0	0	0	0	11,150	\$ 11,150
Class 6/7 Truck															
American Towman	Pgs	99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	2.00
	Dol	99	0	0	0	0	0	0	0	0	0	6,035	0	0	\$ 6,035
	Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	2.00
	Dol	98	0	0	0	0	0	0	0	0	0	7,205	0	0	\$ 7,205
Commercial Carrier Journal	Pgs	99	0.00	0.00	3.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3.00	0.00	6.00
	Dol	99	0	0	35,180	0	0	0	0	0	0	0	35,180	0	\$ 70,360
	Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	2.00
	Dol	98	0	0	0	0	0	0	0	0	0	24,060	0	0	\$ 24,060
Construction Equipment	Pgs	99	0.00	0.00	3.00	0.00	0.00	3.00	0.00	0.00	0.00	3.00	0.00	0.00	9.00
	Dol	99	0	0	30,780	0	0	30,780	0	0	0	30,780	0	0	\$ 92,340
	Pgs	98	0.00	0.00	2.00	2.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00	0.00	6.00
	Dol	98	0	0	20,810	20,810	0	0	0	20,810	0	0	0	0	\$ 62,430
Equipment Today	Pgs	99	0.00	0.00	0.00	3.00	0.00	0.00	0.00	0.00	3.00	0.00	0.00	0.00	6.00
	Dol	99	0	0	0	34,900	0	0	0	0	34,900	0	0	0	\$ 69,800
	Pgs	98	0.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00	0.00	2.00	4.00
	Dol	98	0	0	0	0	0	0	24,800	0	0	0	0	27,300	\$ 52,100