

Cumulative Advertiser Category Report

(Calendar Year 1999)

Advertiser Category	CCJ	TFM	FE	FO	HDT	TC	TOTAL
Accessory Supplier	10.58	3.33	6.00	17.15	26.47	6.50	70.03
Aftermarket Parts Supplier	7.00	2.49	.	3.00	4.00	.	16.49
Communications/New Technology	36.00	4.00	.	28.00	21.50	31.00	120.50
Component Supplier	119.91	43.08	75.48	162.13	178.66	10.00	589.26
Lubricant Supplier	3.00	.	12.00	7.00	6.00	.	28.00
Major Component Supplier	75.80	42.25	52.00	105.64	115.80	42.66	434.15
Markings Supplier	.	.	.	.	.	.33	.33
Oil Company	117.01	39.00	74.66	133.69	125.69	33.70	523.75
Paints/Chemicals Supplier	6.75	3.00	2.00	7.25	9.00	2.00	30.00
Service Supplier	56.15	.	8.33	62.75	48.91	56.75	232.89
Shop Equipment Supplier	.75	.	6.33	11.33	11.23	.	29.64
Tire Manufacturer	73.00	36.00	51.00	78.00	89.00	4.00	331.00
Tire Retreader	2.00	4.00	12.00	17.00	14.00	.	49.00
Trailer Component Supplier	26.00	7.00	34.00	47.00	40.00	4.00	158.00
Trailer OEM	.	.	.	1.00	9.50	6.00	16.50
Truck Body OEM	.	.	1.00	.	.	.	1.00
Truck OEM	119.00	60.00	97.00	264.33	272.32	100.32	912.97
TOTALS:	652.95	244.15	431.80	945.27	972.08	297.26	3,543.51



Cumulative Product Category Report

(Calendar Year 1999)

Product Category	CCJ	TFM	FE	FO	HDT	TC	TOTAL
Air System Components	2.00	4.00	5.00	4.00	4.00	.	19.00
Auxiliary Systems	2.00	3.00	.	3.50	4.50	9.50	22.50
Brake System Components	33.00	13.00	25.00	35.00	30.00	.	136.00
Cab Exterior Components	6.00	.	6.00	.	1.00	.	13.00
Cab Interior Components	1.00	.	3.50	3.00	14.00	.	21.50
Cargo Control	.	.	.	.	.	.50	.50
Communications Equipment	1.50	3.00	1.50	4.76	3.99	3.00	17.75
Cooling System Components	16.66	4.00	13.48	9.64	11.50	.	55.28
Drivetrain Components	57.50	25.00	23.00	61.00	72.50	33.00	272.00
Electrical Components	2.50	4.00	4.00	13.50	19.50	.	43.50
Engine Components	12.00	5.75	5.50	7.25	13.50	.	44.00
Engines	.	7.00	5.00	16.00	18.00	8.00	54.00
Exhaust Components	.	.	.	6.00	6.00	.	12.00
Filtration Components	5.00	.50	2.00	7.66	19.00	.	34.16
Industry Services	59.32	5.00	8.33	77.57	55.75	55.75	261.72
Major Accessories	8.00	.	.	11.50	2.00	.	21.50
Minor Accessories	.	.	3.00	4.25	5.00	.25	12.50
Miscellaneous	23.00	11.58	14.00	32.01	28.66	7.61	116.86
Oils/Lubricants/Additives	105.39	36.99	82.66	122.57	122.66	29.00	499.27
Operations Equipment	.75	.	1.83	.	.	.	2.58
Paints & Marking Systems	6.50	.	.	7.00	6.00	1.33	20.83
Shop Equipment	.50	.	4.50	11.33	13.90	.	30.23
Steering Components	.	.	.	.	.33	.	.33
Suspension Components	23.08	14.00	19.50	57.25	39.65	5.00	158.48
Trailer Components	32.00	8.33	33.00	42.99	44.82	2.50	163.64
Trailers	.	.	.	1.00	9.50	2.00	12.50
Truck Bodies	.	.	.	.	.	4.00	4.00
Trucks	119.00	60.00	98.00	249.33	262.32	101.32	889.97
Vehicle Management Systems	41.00	1.00	3.00	42.00	28.00	30.00	145.00
Warning Systems	7.25	.	.	1.16	3.00	.	11.41
Warranties	.	.	.	.	.	.50	.50
Wheel-End Components	88.00	38.00	70.00	114.00	133.00	4.00	447.00
TOTALS:	652.95	244.15	431.80	945.27	972.08	297.26	3,543.51



Cumulative Product Report

(Calendar Year 1999)

Product	CCJ	TFM	FE	FO	HDT	TC	TOTAL
2-Way Radio	.	.	.	1.00	.	.	1.00
Air Conditioning Parts	.	.50	.	.75	.75	.	2.00
Air Dryer	2.00	4.00	5.00	4.00	4.00	.	19.00
Air Ride Springs	.	2.00	.	2.00	.	.	4.00
Air Seat	1.00	.	3.50	3.00	14.00	.	21.50
Air Starter	6.00	.	.	.	.	.	6.00
Alternator	.	.	.	.	1.00	.	1.00
Aluminum Disc Wheels	.	1.00	6.00	.	7.00	.	14.00
Aluminum Platform Trailer	.	.	.	.	5.00	2.00	7.00
Anti-Freeze	5.00	4.00	6.00	5.00	9.00	.	29.00
Anti-Lock System	4.00	3.00	4.00	5.00	6.00	.	22.00
Automatic Lube System	.	.	3.00	4.00	.	.	7.00
Automatic Slack	8.00	1.00	1.00	1.00	2.00	.	13.00
Automatic Transmission-HD	4.00	.	2.00	3.00	5.00	8.00	22.00
Automatic Transmission-MD	8.00	1.00	6.00	8.00	5.00	.	28.00
Auxiliary Generator	1.00	.	.	.	1.50	.50	3.00
Back-up Alarm	.	.	.	.33	.	.	.33
Brake Assembly	1.00	.	3.00	1.00	1.00	.	6.00
Brake Drums	3.00	.	1.00	1.00	.	.	5.00
Brake Linings	8.00	4.00	8.00	10.00	6.00	.	36.00
Brake Shoes	1.00	.	.	.	.	.	1.00
Brakes-Special Program	3.00	1.00	6.00	3.00	3.00	.	16.00
Cab Air Ride	.33	.	1.50	.	2.82	.	4.65
Class 1/2 Truck	11.00	.	.	18.00	.	.	29.00
Class 3/4/5 Truck	.	.	1.00	5.00	.	.	6.00
Class 6/7 Truck	10.00	.	3.00	9.00	9.00	.	31.00
Class 8 Truck	57.00	34.00	44.00	117.00	134.00	52.00	438.00
Clutch	6.50	2.00	3.00	.	4.50	.	16.00
Collision Avoidance System	3.00	.	.	.25	3.00	.	6.25
Computer Software/Systems	20.00	4.00	3.00	7.32	.	6.00	40.32
Data/Information Services	6.00	.	.	.50	4.50	1.50	12.50
Diesel Fuel	3.00	.	12.00	4.00	6.00	.	25.00
Disk Brake	1.00	2.00	.	2.00	2.00	.	7.00
Driveline Components	.	1.00	1.00	2.00	2.00	.	6.00
Driver Products/Services	.	.	.	1.50	3.00	.	4.50
Drivetrain Components	10.00	4.00	.	9.00	9.00	5.00	37.00
Dry Freight Trailer	.	.	.	1.00	.	.	1.00
Electronic Engine Controls	.	.	1.00	.	1.00	.	2.00
Engine Brake	.	.	.	2.50	3.00	.	5.50
Engine OEM Parts & Service	.	.	.	3.00	1.00	3.00	7.00
Engine Oil	81.64	33.00	54.66	89.32	90.66	25.00	374.28
Engine Warranty	.	.	.	.	.	.50	.50
Exhaust Extraction System	.	.	.	1.25	.	.	1.25
Exhaust Systems	.	.	.	6.00	6.00	.	12.00
Fan Clutch	5.00	4.00	4.00	4.00	3.00	.	20.00
Fifth Wheel	8.00	.	.	7.50	2.00	.	17.50
Financial Services	.	.	.	8.00	9.00	6.00	23.00
Fuel Additive	.75	.99	.	.25	1.00	1.00	3.99
Fuel Filter	2.00	.	.	3.00	6.00	.	11.00
Heavy Duty Diesel Engine	.	7.00	5.00	13.00	17.00	5.00	47.00
Heavy Truck Tire	47.00	28.00	32.00	54.00	64.00	4.00	229.00
Hoist	.	.	3.00	4.00	.	.	7.00
Hose Clamps	.	.	.	.	.50	.	.50
Hose Reels	.	.	.	.50	.	.	.50
Hoses/Belts	11.66	.	4.84	4.64	2.00	.	23.14
Hubs	6.00	.	2.00	6.00	5.00	.	19.00
Hydraulic Components	.	.	.	.	1.00	.	1.00
Hydraulic Hose/Fittings	1.00	.	.	.	4.00	.	5.00
Insurance	.	.	.	4.00	.	1.50	5.50
Lift Gate	.	.	.	4.00	.	.	4.00

